

## Suzlon receives 21 MW repeat order from Gujarat Alkalies & Chemicals Ltd.

- Third order to Suzlon from Gujarat Alkalies and Chemicals Limited (GACL)
- GACL's total wind power portfolio to increase to 83.75 MW
- Part of GACL's goal of switching completely from 'black' to green power

**Pune:** Suzlon Energy Limited (SEL), the world's third leading\* and India's largest wind turbine manufacturer, has won a repeat order from Gujarat Alkalies and Chemicals Limited (GACL) to set up, operate and maintain a 21 MW wind energy project at Maliya Miyana, in the Rajkot district in the state of Gujarat, India. The project will comprise of 14 units of Suzlon's S82 - 1.5 MW wind turbines.

The project, GACL's third with Suzlon, is scheduled for completion and commissioning by end of March, 2010, and will capitalize on the subsequent high wind season. The power generated from this project will be wheeled for GACL's captive consumption. The project increases GACL's total wind power capacity to 83.75 MW - adding 21 MW to the 62.75 MW already operational in two wind farms in the Kutch district of Gujarat.

GACL's existing wind projects have been under the process of registration under the Clean Development Mechanism (CDM) with UN Framework for Climate Change (UNFCCC), the company has already earned 85,493 Carbon Emission Reductions (CERs) certificates in FY 2008-09 from **other green power** initiatives. GACL also plans to register this new project under the CDM.

Speaking on the new project, **Mr. Guruprasad Mohapatra, IAS, Managing Director - GACL** said: "We are an organization with a 'green attitude' and have an undying commitment towards the environment. We recognize that conventional power generated from fossil fuel has been the major source of CO<sub>2</sub> emissions causing climate change - and have decided to gradually replace conventional 'black' power with the green alternatives such as wind in all our operations, as a step towards the reduction of carbon emissions and mitigating global warming."

GACL, promoted by the Government of Gujarat, is India's leading producer of Caustic Soda & Chlorine with a diversified basket of 26 products and two state-of-the-art manufacturing facilities in Vadodara and Dahej in Gujarat. GACL's foray in to wind energy comes guided by their vision statement: 'To continue to be identified and recognized as a dynamic, modern and eco-friendly chemical company with enduring ethics and values'.

**Added Mr. Mohapatra:** "This project builds on the success of our existing wind energy project executed by Suzlon. We have experienced first-hand Suzlon's reliable products, their efficient execution, operations and maintenance capabilities and close collaborative approach in working with us. We look forward to making the new project a complete success."

Speaking on the project **Mr. I. C. Mangal, President, Business Development (India)- Suzlon**, said: "GACL is Gujarat's leading state PSU. We take pride in our association with GACL and look forward to strengthening this relationship in future. Suzlon has been a

market leader in India for the past 11 years in a row which is a testimony of the trust shown by eminent customers like GACL. We make an unfaltering commitment to our customers, and the result is seen in the number of repeat orders we have won. We are sincerely grateful to all our stakeholders for their faith in Suzlon”

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#### **Suzlon in India**

Suzlon is the leader in the Indian wind energy stage, maintaining market leadership for over a decade with ~50% market share for 11 years consecutively. Suzlon offers the concept-to-commissioning business model to wind energy investors in India – providing a comprehensive suite of services from turbine supply, to EPC, lifetime operations and maintenance, liaison and other services covering the entire value chain. The success of the model is seen in Suzlon's rapid growth in India – with over 40 sites across eight states, and an installed base of over 4,800 MW and a customer portfolio that captures the leaders of Indian Industry. Suzlon has ranked as the leading wind player in the state of Gujarat with a cumulative market share of more than 56%, and more than 930 MW across the state. Suzlon's Kutch wind park in Gujarat is the largest in Asia with over 800 MW of capacity installed and growing.

#### **About Suzlon Energy Limited**

Suzlon ranked as the world's third leading wind turbine supplier in terms of market share in 2008. Suzlon has ranked as the leading manufacturer in the Indian market for ten consecutive years, maintaining over 50% market share. Suzlon has its corporate offices in Pune, India and company's global spread reflects in its projects and markets portfolio - extending across Asia, Australia, Europe and North and South America. Suzlon is a highly vertically integrated wind turbine manufacturer with manufacturing capability along the full value chain – from components to complete wind turbine systems. Please visit [www.suzlon.com](http://www.suzlon.com)

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#### **NOTES:**

\* Suzlon and REpower, if taken together, stand as the world's third leading wind turbine supplier group in terms of market share. 12.3% market share derived from BTM Consult ApS World Market Update 2008, ranking Suzlon with 9% of global market share and REpower with 3.3% of global market share.